



H A R V A R D | B U S I N E S S | S C H O O L

RAFFAELLA SADUN

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617.495.6190
rsadun@hbs.edu

ACADEMIC APPOINTMENTS

2023 – Present	Senior Associate Dean of Publishing, Harvard Business School
2021 – Present	Charles E. Wilson Professor of Business Administration, Harvard Business School
2019 – 2021	Professor of Business Administration, Harvard Business School
2015 – 2019	Thomas S. Murphy Associate Professor of Business Administration, Harvard Business School
2015	Visiting Scholar, MIT Sloan School of Management (January-June)
2013 – 2014	Richard Hodgson Fellow, Harvard Business School
2009 – 2015	Assistant Professor of Business Administration, Harvard Business School

OTHER APPOINTMENTS

2023 – Present	Director of the Organizational Economics Working Group, NBER
2023 – Present	Faculty Co-Chair, Managing the Future of Work, Harvard University
2023 – Present	Faculty Co-Director, Project on the Workforce, Harvard University
2022 – Present	Faculty Co-Director, HBS Digital Reskilling Lab
2022 – Present	Head of the Scientific Committee, “Fondo Repubblica Digitale”
2022	Head of the Selection Committee, “Dipartimenti di Eccellenza”
2022	National Coordinator, high level group on digital education and skills (European Commission)
2022	Advisor to the Italian Prime Minister Mario Draghi (January-October)
2020	Member of the Italian COVID-19 Task Force (April-June)
2007 – 2009	Centre for Economic Performance, London School of Economics, Research Officer
2004 – 2007	Centre for Economic Performance, LSE, Research Economist

HONORS AND AWARDS

- 2025: HBS Greenhill Award
- 2023: Winner of the HBR Prize for the best article published in Harvard Business Review for "Reskilling in the Age of AI".
- 2023: Thinkers50 Radar, Class of 2023
- 2022: Premio “Fondazione de Sanctis per le Scienze Economiche,” awarded to the best Italian economist under the age of 45

2021: Grande Ufficiale “Al Merito della Repubblica Italiana” (highest-ranking order of the Republic, awarded for “merit acquired by the nation”)

2021: HBS Greenhill Award

2017: Winner of the first-place HBR McKinsey Award for the best article in Harvard Business Review for “Why Do We Undervalue Competent Management?”

RESEARCH AFFILIATIONS

2025	Fondazione ELIS, Advisor
2025 – Present	Fondazione Leonardo, Advisory Board member
2023 – Present	Science for Progress Initiative, J-PAL
2022 – Present	POiD, London School of Economics
2021 – Present	Center for International Development, Harvard University
2021 – Present	CESifo, Network Member
2020 – Present	Conference on Research in Income and Wealth, Member
2017 – Present	New England Journal of Medicine Catalyst, Affiliate
2016 – Present	International Growth Center (IGC), Research Affiliate
2014 – Present	Strategy Research Forum (SRF)
2013 – Present	Ariadne Labs, Harvard School of Public Health, Research Associate
2013 – Present	Centre for Economic Policy Research, Research Affiliate
2012 – Present	Kauffman Foundation, Junior Fellow in Entrepreneurship
2010 – Present	National Bureau of Economic Research, Research Associate (Productivity and Innovation and Labor Groups)
2004 – Present	Centre for Economic Performance, Research Associate

EDUCATION

2008	Ph.D., Economics, London School of Economics Dissertation: The Productivity Dynamics of the UK Economy: A Micro Data Perspective Committee: Professor John Van Reenen (Advisor)
2003	M.Sc., Economics, Universitat Pompeu Fabra (Spain)
2000	B.Sc., <i>summa cum laude</i> , Economics, Università La Sapienza di Roma (Italy)

PUBLICATIONS

PUBLISHED JOURNAL ARTICLES: ECONOMICS AND MANAGEMENT

“The New Digital Divide,” with Mayana Pereira, Shane Greenstein, Prasanna Tambe, Lucia Ronchi Darre, Tammy Glazer, Allen Kim, Rahul Dodhia and Juan Lavista Ferres. NBER Working Paper Series No. 32932, *Nature Communications* (forthcoming).

“The Impact of CEOs in the Public Sector: Evidence from the English NHS”, with Katharina Janke and Carol Propper, *Management Science* (forthcoming).

“The Cybernetic Teammate: A Field Experiment on Generative AI Reshaping Teamwork and Expertise,” with Fabrizio Dell’Acqua, Charles Ayoubi, Hila Lifshitz, Ethan Mollick, Lilach

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Mollick, Yi Han, Jeff Goldman, Hari Nair, Stew Taub, and Karim R. Lakhani, *Organization Science* (published online, June 2026).

“How Do Chief Executive Officers Make Strategy?” with Mu-Jeung Yang, Michael Christensen, Nicholas Bloom, and Jan Rivkin. *Management Science*, 72(6), June 2026: 4569–4596.

“The Anatomy of a Hospital System Merger: The Patient Did Not Respond Well to Treatment,” with Martin Gaynor, Adam Sacarny, Chad Syverson and Shruthi Venkatesh, *Review of Economics and Statistics*, 108(1), January 2026: 272–281.

“Communication within Firms: Evidence from CEO Turnovers,” with Stephen Michael Impink and Andrea Prat, *Management Science*, 71(1), January 2025: 470–487.

“The International Empirics of Management” with Daniela Scur, Scott Ohlmacher, John Van Reenen, Morten Bennis, Nicholas Bloom, Ali Choudhary, Lucia Foster, Jesse Groenewegen, Arti Grover, Sjoerd Hardeman, Leonardo Iacovone, Ryo Kambayashi, Marie-Christine Laible, Renata Lemos, Hongbin Li, Andrea Linarello, Mika Maliranta, Denis Medvedev, Charlotte Meng, John Miles Touya, Natalia Mandirola, Roope Ohlsbom, Atsushi Ohyama, Megha Patnaik, Mariana Pereira-López, Tatsuro Senga, Franklin Qian, and Florian Zimmermann. *Proceedings of the National Academy of Sciences*, 121(45), 2024.

“Come Together: Firm Boundaries and Delegation”, with Laura Alfaro, Nicholas Bloom, Paola Conconi, Harald Fadinger, Patrick Legros, Andy Newman, and John Van Reenen. *Journal of the European Economic Association*, 22(1), February 2024: 34–72.

“The World Management Survey at 18: Lessons and the Way Forward,” with Daniela Scur, John Van Reenen, Renata Lemos, and Nicholas Bloom. *Oxford Review of Economic Policy*, Volume 37, Issue 2, Summer 2021, Pages 231–258.

“Turbulence, Firm Decentralization and Growth in Bad Times,” with Philippe Aghion, Nicholas Bloom, Brian Lucking and John Van Reenen, *American Economic Journal: Applied Economics*, 13, no. 1 (2021): 133–169.

“Measuring Collaboration in Modern Organizations,” with Stephen Michael Impink and Andrea Prat, *AEA Papers and Proceedings*, 110 (2020): 181–186.

“Healthy Business? Managerial Education and Management in Health Care,” with Nicholas Bloom, Renata Lemos and John Van Reenen, *Review of Economics and Statistics*, 102, no. 3 (2020): 506–517.

“CEO Behavior and Firm Performance,” with Oriana Bandiera, Stephen Hansen and Andrea Prat, *Journal of Political Economy*, 128, no. 4 (2020): 1325–1369.

“Managing the Family Firm: Evidence from CEOs at Work,” with Oriana Bandiera, Renata Lemos and Andrea Prat. *Review of Financial Studies*, 31, no. 5 (2018): 1605–1653.

“International Data on Measuring Management Practices,” with Nicholas Bloom, Renata Lemos, Daniela Scur and John Van Reenen. *American Economic Review Papers and Proceedings*, 106, no. 5 (2016): 152–156.

“Hospital Board and Management Practices Are Strongly Related to Hospital Performance on Clinical Quality Metrics,” with Nicholas Bloom, Atul Gawande, Robert Huckman, Ashish Jha and Thomas Tsai, *Health Affairs*, 34, no. 8 (2015): 1304–1311.

“Do Private Equity Owned Firms Have Better Management Practices?” with Nicholas Bloom and John Van Reenen, *American Economic Review Papers and Proceedings*, 105, no. 5 (2015): 442–446.

“Does Management Matter in Schools?,” with Nicholas Bloom, Renata Lemos and John Van Reenen. *Economic Journal*, 125, no. 584 (2015): 647–674.

“Matching Firms, Managers, and Incentives,” with Oriana Bandiera, Luigi Guiso and Andrea Prat, *Journal of Labor Economics* 33, no. 3 (July 2015): 623–681.

“Does Planning Regulation Protect Independent Retailers?” *Review of Economics and Statistics*, 97, no. 5 (2015): 983–1001.

“The New Empirical Economics of Management,” with Nicholas Bloom, Renata Lemos, Daniela Scur and John Van Reenen, *Journal of the European Economic Association*, 12-4, (2014): 835-876.

“The Distinct Effects of Information Technology and Communication Technology on Firm Organization,” with Nicholas Bloom, Luis Garicano, and John Van Reenen, *Management Science* 60 (12), (2014): 2859-2885.

“The Organization of Firms Across Countries,” with Nicholas Bloom and John Van Reenen, *Quarterly Journal of Economics* 127, no. 4 (2012): 1663-1705

“Regulation and UK Retailing Productivity: Evidence from Microdata,” with Jonathan Haskel, *Economica* 79, (2012) 425-448.

“Americans Do IT Better: US Multinationals and the Productivity Miracle,” with Nicholas Bloom and John Van Reenen, *American Economic Review* 102, no. 1 (2012): 167–201.

“Management Practices across Firms and Countries,” with Nicholas Bloom, Christos Genakos and John Van Reenen, *Academy of Management Perspectives* 26, no. 1 (2012): 12–33.

“Modern Management: Good for the Environment or Just Hot Air?” with Nicholas Bloom, Christos Genakos and Ralf Martin, *Economic Journal* 120, no. 544 (2010): 551–572.

“Does Product Market Competition Lead Firms to Decentralize?” with Nicholas Bloom and John Van Reenen, *American Economic Review: Papers and Proceedings* 100, no. 2 (2010): 434–438.

“Recent Advances in the Empirics of Organizational Economics,” with Nicholas Bloom and John Van Reenen, *Annual Review of Economics* Vol. 2 (2010): 105–137.

“Measuring and Explaining Management Practices in Italy,” with Nicholas Bloom and John Van Reenen, *La Rivista di Politica Economica*, (March-April, 2008): 15-56.

PUBLISHED JOURNAL ARTICLES: OTHER FIELDS

“Perceptions related to engaging in non-driving activities in an automated vehicle while commuting: A text mining approach,” with Yilun Xing, Linda Ng Boyle, John D. Lee, Orit Shaer, and Andrew Kun, *Transportation Research Part F: Traffic Psychology and Behaviour*, Volume 94 (2023): 305–320.

“The impact of COVID-19 on digital communication patterns” with Evan DeFilippis, Stephen Michael Impink, Madison Singell, Jeffrey T. Polzer, *Humanities and Social Sciences Communications*, 9, 180 (2022).

“How Does Working from Home during COVID-19 Affect What Managers Do? Evidence from Time-Use Studies,” with Thomaz Teodorovicz, Andrew Kun and Orit Shaer, *Human-Computer Interaction*, 37, no. 6 (2022): 532–557.

“Multitasking while Driving: A Time Use Study of Commuting Knowledge Workers to Assess Current and Future Uses,” with Thomaz Teodorovicz, Andrew Kun and Orit Shaer, *International Journal of Human-Computer Studies*, 162 (2022), Article 102789.

WORKING PAPERS

“Before the Exodus? Young Scientists and the Future of US Science,” with Pierre Azoulay and Daniela Scur, NBER Working Paper Series No. 35330, June 2026.

“Re-organizing Work inside the Firm: Task Change after Technology Adoption,” with Eleonora Brandimarti, Virginia Minni, Paula Neira, and Jorge Tamayo (mimeo).

“Unwilling to Reskill? Experimental Evidence from Real-World Jobseekers,” with Alexia Delfino, Andrea Garnero, Sergio Infrerra, Marco Leonardi (CEPR Discussion Paper No. 21055, January 2026).

“Training within Firms,” with Brayan Diaz, Andrea Neyra-Nazarrett, Julian Ramirez, and Jorge Tamayo (NBER Working Paper Series No. 33670, April 2025)

“Management and Firm Dynamism,” with Nicholas Bloom, Jonathan S. Hartley, Rachel Schuh and John Van Reenen (NBER Working Paper Series No. 33765, May 2025, Reject and Resubmit, *Quarterly Journal of Economics*).

“CEO-Firm Matches and Productivity in 42 Countries,” with Amanda Dahlstrand, David Laszlo, Helena Schweiger, Oriana Bandiera, and Andrea Prat, NBER Working Paper Series No. 33324, January 2025.

“Remote Work across Jobs, Companies, and Space,” with Stephen Hansen, Peter John Lambert, Nicholas Bloom, Steven J. Davis, and Bledi Taska, NBER Working Paper Series No. 31007.

“The Demand for Executive Skills,” with Stephen Hansen, Tejas Ramdas and Joe Fuller, NBER Working Paper Series, No 28959, June 2021.

“Variation in Management Practices and Quality of Care in U.S. Acute Care Hospitals,” with Laura Katsnelson, Savita Sathya, Edward Watkins, Alice Zawacki, and Thomas C. Tsai (mimeo).

BOOK CHAPTERS

“Are Founder CEOs Good Managers?” with Victor Bennett and Megan Lawrence, in *Measuring Entrepreneurial Businesses: Current Knowledge and Challenges*, John Haltiwanger, Erik Hurst, Javier Miranda, and Antoinette Schoar (eds.): 153–185. Chicago: University of Chicago Press, 2017.

“Do Private Equity-owned Firms Have Better Management Practices?” with Bloom, Nicholas and John Van Reenen, Chapter 1 in *The Global Economic Impact of Private Equity Report 2009*, 1–23. World Economic Forum. Globalization of Alternative Investments Working Papers. Geneva, Switzerland: World Economic Forum, 2009.

“Entry, Exit and Labor Productivity in U.K. Retailing: Evidence from Micro Data,” with Jonathan Haskel, Chapter 7 in *Producer Dynamics: New Evidence from Micro Data*, Timothy Dunne, J. Bradford Jensen, and Mark J. Roberts (eds.). University of Chicago Press, 2009.

“Italian Managers: Fidelity or Performance?” with Oriana Bandiera, Luigi Guiso and Andrea Prat, Part II: Chapters 4-8 in *The Ruling Class: Management and Politics in Modern Italy*, In Tito Boeri, Antonio Merlo and Andrea Prat (eds.): 105-202. Oxford: New York: Oxford University Press 2010.

“Productivity and ICTs: A Review of the Evidence,” with Mirko Draca and John Van Reenen, Chapter 5 in *The Oxford Handbook of Information and Communication Technologies*, Robin Mansell, Chrisanthi Avgerou, Danny Quah, and Roger Silverstone (eds.): 100–147. Oxford University Press, 2007.

OTHER PUBLICATIONS

“The U.S. Research Talent Pipeline Is in Trouble,” with Pierre Azoulay and Daniela Scur, *Harvard Business Review* (online), June 2026.

“A Systematic Approach to Experimenting with Gen AI,” with Johannes Berndt, Florian Englmaier, Jorge Tamayo and Nikolaus von Hesler, *Harvard Business Review*, January–February 2026

“The economics of organisational strategy,” with Ghazala Azmat, Florian Englmaier, Alfonso Gambardella, Maria Guadalupe, and Catherine Thomas, *VoxEU*, September 2024.

“Designing a Successful Reskilling Program,” with Jorge Tamayo, Leila Doumi, Sagar Goel and Orsolya Kovács-Ondrejko, *Harvard Business Review* (online), July 2024

“Reskilling in the Age of AI,” with Jorge Tamayo, Leila Doumi, Sagar Goel and Orsolya Kovács-Ondrejko, *Harvard Business Review*, September-October 2023.

“Using job postings to quantify remote work,” with Stephen Hansen, Peter John Lambert, Nicholas Bloom, Steven J. Davis, and Bledi Taska, *VoxEU*, April 2023.

“The Myth of the Brilliant, Charismatic Leader,” *Harvard Business Review* (online), November 2022.

“100 Years of HBR,” with Nicholas Bloom and Tejas Ramdas, *Harvard Business Review* (online), September 2022.

“The C-Suite Skills That Matter Most,” with Joseph Fuller, Stephen Hansen, and PJ Neal, *Harvard Business Review*, July-August 2022

“Opening the black box of hospital mergers,” with Martin Gaynor, Adam Sacarny, Chad Syverson, and Shruthi Venkatesh, *VoxEU*, January 2022.

“Where did the Commute Go?,” with Andrew Kun, Orit Shaer, and Thomaz Teodorovicz, *Harvard Business Review* (online), December 2020.

“How Hospitals Can Manage Supply Shortages as Demand Surges,” with Richard M. J. Bohmer, Gary P. Pisano, Thomas C. Tsai, *Harvard Business Review* (online), April 2020.

“The case for a new Marshall Plan,” with Alexia Delfino, *VoxEU*, May 2020.

“Lessons from Italy’s Response to Coronavirus,” with Gary P. Pisano and Michele Zanini, *Harvard Business Review* (online), March 2020.

“The impact of CEOs in the public sector: Evidence from the English NHS,” with Katharina Janke and Carol Propper, *VoxEU*, January 2020.

“Why Doctors Need Leadership Training,” with Lisa S. Rotenstein MD and Anupam B. Jena, *Harvard Business Review* (online), October 2018.

“Worker Representation on Boards Won’t Work Without Trust,” *Harvard Business Review* (online), August 2018.

“A Survey of How 1,000 CEOs Spend Their Day Reveals What Makes Leaders Successful,” with Oriana Bandiera, Stephen Hansen, Andrea Prat, *Harvard Business Review*, October 2017.

“Why Do We Undervalue Competent Management?” with Nicholas Bloom and John Van Reenen, *Harvard Business Review*, September-October 2017 (Winner of the 59th McKinsey Award for best article published on HBR in 2017).

“Google’s Secret Formula for Management? Doing the Basics Well”, *Harvard Business Review* (online), August 2017.

“The Different Approaches Firms Use to Set Strategy,” with Nicholas Bloom, Jan W. Rivkin, Kimberly Teti, Mu-Jeung Yang, *Harvard Business Review* (online), April 2017.

“Does Management Really Work?” with Nicholas Bloom and John Van Reenen, *Harvard Business Review*, 90, no. 11 (2012): 76-82.

“Information” vs “Communication: The Battle to Influence Decision Making,” with Frieda Klotz, *MIT Sloan Management Review*, Article 57407, (website) (2016).

DORMANT WORKING PAPERS

“Management as a Technology,” with Nicholas Bloom and John Van Reenen, Harvard Business School Working Paper, No. 16-133, June 2016.

“Span of Control and Span of Attention,” with Oriana Bandiera, Andrea Prat and Julie Wulf, Harvard Business School Working Paper, No. 12–053, December 2011. (Revised February 2012, February 2014.)

“What Do CEOs Do?” with Oriana Bandiera, Luigi Guiso and Andrea Prat, Harvard Business School Working Paper, No. 11–081, February 2011.

RESEARCH IN PROGRESS

Management and Organizational Practices in Clinical Research Labs, with Pierre Azoulay, Paul Niehaus, Daniela Scur and Heidi Williams.

COURSE MATERIAL

“Microsoft Customer and Partner Solutions: The Deployment of Copilot (A), (B) and (C).” With Iavor Bojinov and Shunyuan Zhang. Harvard Business School Case 626-065, January 2026.

“Bombardier: The Rise of the Phoenix.” With Maisie Wiltshire-Gordon. Harvard Business School Case 526-006, November 2025.

“Interapt: Rewiring Apprenticeships for the AI Era.” With Jorge Tamayo, Martha Hostetter, and Alicia Dadlani. Harvard Business School Case 726-390, October 2025.

“OpenAI and Microsoft (A): Partnership or Alliance?” With Juan Alcácer, Tom Quinn, and Kerry Herman. Harvard Business School Case 726-372, September 2025. (Revised December 2025.)

“OpenAI and Microsoft (B): Partnerships Heat Up.” With Juan Alcácer, Tom Quinn, and Kerry Herman. Harvard Business School Supplement 726-415, September 2025. (Revised December 2025.)

“BairesDev: Culture and Growth.” With Jorge Tamayo, and Karina Souza. Harvard Business School Case 726-382, September 2025. (Revised November 2025.)

“SecureID: Digital Disruptions of Smartcards in Africa.” With Ramon Casadesus-Masanell, and Namrata Arora. Harvard Business School Case 726-400, July 2025.

“Davivienda Bank’s Upskilling and Reskilling Strategy in Colombia (Abridged).” With Jorge Tamayo, and Jenyfeer Martinez Buitrago. Harvard Business School Case 725-428, January 2025.

“Davivienda Bank’s Upskilling and Reskilling Strategy in Colombia.” With Jorge Tamayo, and Jenyfeer Martinez Buitrago. Harvard Business School Case 724-425, December 2023.

“Ferrari: Shifting to Carbon Neutrality.” Harvard Business School Teaching Note 724-480, April 2024.

“Ferrari: Shifting to Carbon Neutrality,” With Elena Corsi, and Leila Doumi. Harvard Business School Case 723-446, May 2023. (Revised July 2023.)

“ASST of Lodi, Italy: Europe’s COVID-19 Epicenter.” With Francesca Gino and Desire’ del Chiaro. Harvard Business School Video Case, September 2021.

“Moleskine (B): Maria Sebregondi and Arrigo Berni Video Supplements.” With Ryan Raffaelli. Harvard Business School Multimedia/Video Supplement 420-714, June 2020.

“Engineering an Inclusive Bioeconomy.” With Tarun Khanna and Susie Ma. Harvard Business School Case 720-356, September 2019.

“Cooking Down a Storm: Changing Culture at Pasta Serafina (A).” With Susanna Gallani and Francesca Gino. Harvard Business School Case 120-013, September 2019.

“Cooking Down a Storm: Changing Culture at Pasta Serafina (B).” With Susanna Gallani and Francesca Gino. Harvard Business School Case 120-014, September 2019.

“Accomplice: Scaling Early Stage Finance.” With Ramana Nanda and Olivia Hull, Harvard Business School Case 719-403, October 2018.

“Videojet (A) and (B).” With Greta Friar. Harvard Business School Teaching Note 718-410, March 2018.

“Irene Rosenfeld at Mondelez International: Crafting a Corporate Strategy video supplement.” Harvard Business School Multimedia/Video Supplement 718-803, March 2018.

“Corporate Strategy: Scope.” Harvard Business School Module Note 718-461, March 2018.

“Corporate Strategy: Resources.” Harvard Business School Module Note 718-460, March 2018.

“Corporate Strategy: Course Introduction 2018.” Harvard Business School Course Overview Note 718- 459, March 2018.

“Irene Rosenfeld at Mondelēz International: Crafting a Corporate Strategy.” Harvard Business School Teaching Note 718-492, March 2018.

“Alphabet Eyes New Frontiers.” Harvard Business School Teaching Note 718-407, March 2018.

“Becton Dickinson: Innovation and Growth (A) and (B).” Harvard Business School Teaching Note 718- 493, March 2018.

“Weathering the Storm at NYU Langone Medical Center.” With Greta Friar. Harvard Business School Teaching Note 718-506, March 2018. (Revised March 2018.)

“VMware and the Public Cloud (A) and (B).” With Greta Friar. Harvard Business School Teaching Note 718-412, March 2018.

“CyberArk: Protecting the Keys to the IT Kingdom.” With Greta Friar. Harvard Business School Teaching Note 718-490, March 2018.

“Alere.” With Greta Friar. Harvard Business School Teaching Note 718-411, March 2018.

“Irene Rosenfeld at Mondelēz International: Crafting a Corporate Strategy.” With David J. Collis, Amram Migdal, and Kerry Herman. Harvard Business School Case 718-403, November 2017.

“CyberArk: Protecting the Keys to the IT Kingdom.” With David Yoffie, and Margot Eiran. Harvard Business School Case 718-418, September 2017.

“Becton Dickinson: Innovation and Growth (B).” With Michael Beer, and James Weber. Harvard Business School Supplement 717-504, July 2017. (Revised October 2017.)

“Becton Dickinson: Innovation and Growth (A).” With Michael Beer, and James Weber. Harvard Business School Case 717-419, June 2017. (Revised October 2017.)

“VMware and the Public Cloud.” With Christine Snively, Harvard Business School Case 717-480, March 2017.

“Where Should Pat Gelsinger’s Time Go?” Harvard Business School Supplement 717-802, January 2017.

“Where Should Pat Gelsinger’s Time Go?” Harvard Business School Case 717-408, January 2017.

“Alere.” With Catherine Slater, and Channing Spencer, Harvard Business School Case 717-402, August 2016.

“Videojet (A).” With Bharat Anand, and Eric Van den Steen, Harvard Business School Case 717-403, August 2016.

“Videojet (B).” With Bharat Anand and Eric Van den Steen, Harvard Business School Case 717-410, August 2016.

“Alphabet Eyes New Frontiers.” With Alcacer, Juan, Olivia Hull, and Kerry Herman, Harvard Business School Case 717-418, July 2016. (Revised August 2016.)

“Weathering the Storm at NYU Langone Medical Center.” With Robert S. Huckman and Michael Norris, Harvard Business School Case. 616-026 (2016)

“Moleskine (A),” With Ryan Raffaelli and Kathy Qu, Harvard Business School Case, 716-407 (2016) [19].

“Moleskine (B): A Cultural Icon,” With Ryan Raffaelli and Kathy Qu, Harvard Business School Case, 717- 464 (2016).

“The Transformation of NCR.” With David J. Collis and Matthew Shaffer, Harvard Business School Case, 715-438 (2015).

“Henry Schein: Doing Well by Doing Good?.” With Rebecca Henderson, Aldo Sesia and Russell Eisenstat, Harvard Business School Case, 714-450 (2014).

“Henry Schein: Doing Well by Doing Good?.” Harvard Business School Teaching Note, 714-492 (2014).

“Transforming Tommy Hilfiger (A).” With Hanoch Feit, Vaibhav Gujral and Gerard Zouein, Harvard Business School Case 714-451 (2014).

“Transforming Tommy Hilfiger (B).” With Hanoch Feit, Vaibhav Gujral and Gerard Zouein, Harvard Business School Case 714-452 (2014).

“Transforming Tommy Hilfiger (A) & (B).” Harvard Business School Teaching Note, 714-493 (2014) [12].

“Horizon Blue Cross Blue Shield of New Jersey—Managing in the Shadow of Health Care Reform.” With Felix Oberholzer-Gee and Richard G. Hamermesh, Harvard Business School Case 711-403 (2011).

TEACHING ASSIGNMENTS

2019 – 2023	Owner/President Management Program, Strategy
2017 – 2023	Faculty Chair Strategy – Building and Sustaining Competitive Advantage
2015 – 2019	Harvard Business School Second-year (elective curriculum) Corporate Strategy
2010 – Present	Executive education (including SBSCA, Healthcare, Corporate Strategy, various custom programs)
2010 – 2014	Harvard Business School First-year (required curriculum) Strategy

GUEST LECTURES (partial list)

IESE Economics Conference, July 2025

Bank of Italy: 1st “Economics of the Public Sector and Institutions” Conference, September 2024

ZEW: The First ZEW Conference on Research with and within Organizations, September 2024

CEPR: Joint Workshop on Incentives, Management and Organization (IMO) & Entrepreneurship, Strategy and Firm Dynamics (ESF), September 2024

CESifo: Venice Summer Institute, June 2024

IESE: Machine Learning in Economics: Applications, June 2023

MIT Organizational Economics PhD Course, February 2021

NBER Entrepreneurship Bootcamp, August 2020-2026

Stigler Center, Chicago Booth, May 2019

GRANTS, SCHOLARSHIPS AND FELLOWSHIPS

2025	JPAL Grant “Empowering Women in Opportunity Jobs: an Evaluation of Female-Focused Reskilling in Male-Dominated Industries,” with Eleonora Brandimarti, Alexia Delfino, and Jorge Tamayo (\$150,000)
2023	Russell Sage Foundation Grant “Digital Reskilling” with Jorge Tamayo (\$180,000)
2021	NBER Grant “Economic Shocks and Gender,” with Alexia Delfino (\$10,000)
2021	Microsoft Grant (\$35,000)
2018	NSF Grant “The Next Mobile Office: How will we Work in Self-Driving Cars?” (\$2,000,000)
2017 – 2018	Ariadne Lab Spark Grant (\$100,000)
2014 – 2015	Rx Grant Foundation (\$65,000)
2013 – 2014	Ariadne Lab Spark Grant (\$100,000)
2012 – 2013	“The Global Executive Time Project,” Harvard Business School and Columbia (\$500,000)
2012 – 2014	Kauffman Junior Fellowship (\$40,000)

2011 – 2012	“What do CEOs do in India?” International Growth Centre (\$60,000)
2008 – 2009	“The Economic Impact of ICT,” European Commission (€500,000)
2004 – 2008	Postgraduate Scholarship, Economic and Social Research Council, U.K.
2002 – 2003	Beca de tercer cicle, Ministerio de Ciencia y Tecnologia, Spain
2001 – 2003	“Marco Fanno” Postgraduate Scholarship, Mediocredito Centrale, Italy

PROFESSIONAL AND OTHER ACTIVITIES

Co-Organizer of the NBER Macroeconomics and Productivity Summer Institute Workshop (2020-Present)

Co-Organizer of the CESifo Venice Summer Institute 2024 conference “Unleashing Potential: Skill Shortages and Re-skilling the Workforce”

Co-Organizer of the NBER Personnel Summer Institute Workshop (2022)

Co-Editor Strategy Forum (2019-2020)

Co-Organizer of the Strategy Unit Seminar Series (2015-2017)

Co-Organizer of the annual Empirical Management Conference (2014-)

Boards: Harvard Business School Publishing (Chairperson), Marco Fanno Association, Jewish Community Day School, Collegio Carlo Alberto (Vice President)

Refereeing: *American Economic Journal: Economic Policy, American Economic Review, Economic Journal, Economica, Econometrica, Journal of the European Economic Association, Journal of Industrial Economics, Journal of Labour Economics, Journal of Law, Economics, and Organization, Journal of Management and Strategy, Journal of Political Economy, Management Science, Oxford Economic Bulletin, RAND Journal of Economics, Review of Economic Studies, Quarterly Journal of Economics, Strategic Management Journal*

LANGUAGES: Italian (Mother tongue), English (Fluent), French (Fluent), Spanish (Good), Hebrew (Basic)